



Raphael Yau, Senior Associate

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Professional Experience

Raphael Yau is a Partner within the Investment Division. Raphael comes to Cushman & Wakefield Edmonton from an investment advisory background with RBC Royal Bank and he works in the area of Multi-Family Sales.

Raphael joined the team at Cushman & Wakefield Edmonton in 2002 and has acquired much in-depth market expertise. Personally, Raphael has sold over 3000 units (in excess of \$260 million) in the time that he has been with Cushman & Wakefield Edmonton.

Since 1996, Raphael had worked for RBC Royal Bank as an Investment & Retirement Planner, until joining Cushman & Wakefield Edmonton in 2002. Previously as a Certified Financial Planner, Raphael had done extensive analysis and projections on the economic and market conditions and has utilized these skills toward recommending and implementing investment strategies to many household and business investors.

In the past, Raphael has enjoyed working in the community and has been an active fundraiser for the United Way organization and the SPCA. In his spare time he enjoys, mountain biking and soccer. "I really enjoy dealing with people from all aspects of life and I believe that you can learn something from every person you encounter." His investment experience and relationship development skills bring a new dimension to the Multi-Family division.

Raphael received a Bachelor of Arts majoring in Economics from the University of Alberta, is fluent in both English and Cantonese (spoken) and has been a Real Estate Associate specializing in Multi-Family property sales since 2002. Since 2009 through 2016, Raphael serves on the Board of Directors for the Alberta Residential Landlord Association (ARLA). He is married to Tracey since 2001, with two children, Sydney and Ella.